Mobile App Engagement Journey

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Journey Overview

The Mobile App Engagement Journey is designed to onboard, educate, and empower loan officers to fully adopt and leverage the Total Expert mobile app through a series of timely, bite-sized text messages.

The Mobile App Engagement Journey consists of 7 core messages, strategically spaced to encourage adoption of the Total Expert mobile app.

How to Deploy the Journey

- Upload your end users as contacts using the data importer and add them to a specific group. Use that group as an on-ramp to the journey. End users will be considered "contacts" in the Marketing Admin account.
 - You can opt your LOs in by default, so no opt-in text is required. When you import your LOs, include the following mapped fields:
 - sms.opt_status=OPTED_IN
 - SMS Target=Contact Phone Cell Number
- Review all the text message snippets (see below) and make sure they make sense for your organization. Omit or replace messages that do not apply.
- Change the timer delays to fit your desired time frame and cadence.

Journeys SMS Messages

App Download

Snippet name: App Download

Snippet text:

Get started with the new Total Expert Mobile App!
Download it here:
iOS: <u>https://apps.apple.com/app/total-expert-inc</u>
Android: <u>https://play.google.com/store/apps/details?id=com.totalexpert.mobile</u>

Enable Face ID & Push Notifications

Snippet name: Enable Face ID & Push Notifications **Snippet text:**

A Want faster logins & real-time alerts?

Enable Face ID: Log in to the Mobile App with your Total Expert email and password, then turn on Face ID for quick, secure access.

Enable Push Notifications: Tap the gear icon (top right) in the app and toggle on Push Notifications to stay updated in real time.

Create a New Contact

Create a New Message

Snippet name: Create a New Message

Snippet text:

💬 Send a Text from the Mobile App

Need to reach out quickly? Send a message right from the Total Expert Mobile App: Open the app > tap New Message > search for your contact > type your message > tap Send (paper airplane icon). Quick, simple, and perfect for staying connected on the go.

Add Notes & Outcomes

Snippet name: Add Notes & Outcomes Snippet text:

Track Key Details on the Go Just finished a convo with a lead or customer? Quickly log key notes and details while it's fresh. Open the app > tap Contacts > search for the contact > tap + add notes > tap the pencil icon (top right) > enter key details and outcomes > Save. Capture key details—anytime, anywhere.

Mobile App Training Course

Snippet name: Mobile App Training Course **Snippet text:**

Ready to master the Total Expert mobile app?

Take the quick training here:

https://totalexpert.freshdesk.com/support/solutions/articles/22000287568-total-expert-mobile-app-and-engage-sms

Turn on Auto Updates

Snippet name: Turn on Auto-Updates for Total Expert App **Snippet text:**

Stay up-to-date on the newest features, hassle-free! Turn on auto-updates for your Total Expert App: iOS: Settings > App Store > App Updates Android: Play Store > Profile > Settings > Auto-update apps