

## Co-Marketing Partner Accounts

### Agenda

- Co-marketing partner accounts
- How this helps you win
- In-platform training
- Best practices
- Your next steps



### Primary Features

- Single Property Sites
- Lead Capture Apps
- Print Marketing
- Email and Drip Campaigns
- Contact Management

## How this helps you win



Better explain the value of Total Expert to Co-marketing partners.



Assist partners in their Total Expert use.



Generate high quality, low-cost leads.



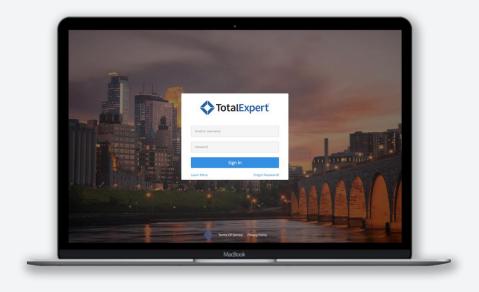
Build and strengthen Comarketing partner relationships.

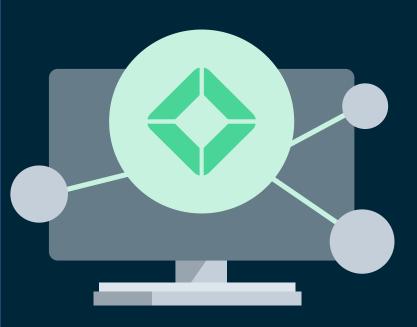
# Logging in and platform training

**Step 1:** www.totalexpert.net

Step 2: Work email address

Step 3: Password

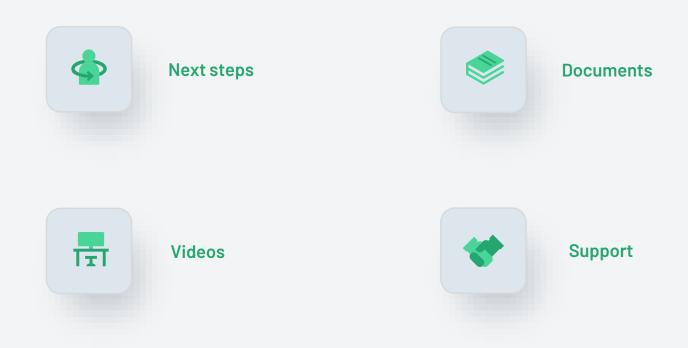




#### **Best Practices**

- Understand the benefits of Total Expert for potential co-marketing partners so you can sell them on the value.
- Always have a conversation with the potential partner before sending the invite.
- **Continually evaluate effectiveness** of comarketing partner relationships.
- Host Total Expert focused agent event to promote benefits of co-marketing and increase connections.

### Going forward from here



### Thank you